



NEWS RELEASE

UOB signs MOU with PT Sarana Multi Infrastruktur (Persero) to support infrastructure development in Indonesia

Jakarta, Indonesia, 21 March 2018 – United Overseas Bank Limited (UOB) today signed a Memorandum of Understanding (MOU) with PT Sarana Multi Infrastruktur (Persero) (PT SMI) to support infrastructure development initiatives in Indonesia.

Under the MOU, both parties will collaborate on infrastructure financing, corporate financing and project financing for national and provincial infrastructure projects. The agreement deepens UOB's long-standing partnership with SMI which began in 2013 to provide term loans to help accelerate the completion of infrastructure projects including toll roads and power plants.

Mr Kevin Lam, President Director of PT Bank UOB Indonesia (UOB Indonesia) said, "We are very pleased to continue our relationship with PT SMI and to extend our financial expertise and solutions in support of Indonesia's infrastructure development projects. UOB remains committed to facilitating investments in projects such as toll roads, airports, ports, railways, power plants and telecommunications towers which are important to nation's economic progress."

Ms Emma Sri Martini, President Director of PT SMI said, "We are very pleased with this collaboration, which covers the three pillars of PT SMI: Infrastructure Financing, Project Preparation and Advisory Services."

"Both parties will collaborate in supporting Indonesia infrastructure project financing, and not limited to credit syndication and mezzanine financing. PT SMI will support and work with UOB in project preparation and infrastructure advisory services in going beyond the scope of Government and Company collaboration. To fulfill Indonesia's infrastructure development fund, PT SMI will also collaborate with UOB in equity investment and infrastructure fund management, especially in developing financing tools including but not limited to potential credible international investor identification, such as sovereign wealth fund or pension fund," said Ms Martini.



According to the Indonesian Government, there is a funding gap of approximately IDR2,877 trillion needed to complete the infrastructure projects outlined in the country's national development plans by 2019¹. As a state-owned infrastructure financing company under the Indonesia Ministry of Finance, PT SMI works with local and international financial institutions through Public-Private Partnerships (PPP) to provide infrastructure financing.

Ms. Lim Lay Wah, Managing Director and Head of Global Financial Institutions Group, UOB, said, "Investing in infrastructure development continues to be a top priority for the Indonesian Government as a means to supporting the country's economic growth. We believe that PPPs are one way to provide the resources and expertise needed for the country to meet its demand for infrastructure development. UOB's MOU with PT SMI is testament to the Group's commitment to Indonesia and to sharing our industry knowledge and experience in facilitating infrastructure projects across the region."

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Note to Editors:

PT SMI continued to hold on to its highest standard of good corporate governance and has been successful in building a strong corporate foundation in providing infrastructure financing, by doing the following strategic roles:

1. Role as catalyst

PT SMI plays as a catalyst role in the Indonesia infrastructure development by offering innovative and flexible financing products such as Cash Deficiency Support (CDS) facility. CDS will close the gap by attracting private sector in providing financing products with the existing structure.

2. Providing positive social economy impact

Through its financing products, PT SMI has provided social economy contribution to the Indonesian community. PT SMI contribution includes: clean water access to 2 million households, electricity access to 2.6 million households, 52,000 telecommunication towers, 2,700 km fiber optic in central Indonesia, 185,000 hectare land for agriculture which is supported by irrigation system, additional 2,118 km of toll and main roads which absorbed ±

¹ *Public Private Partnerships – Infrastructure Projects Plan in Indonesia 2017, Republic of Indonesia, Ministry of National Development Planning/National Development Planning Agency.*



1.8 million employments, additional 1,031 beds for hospitals as well as decreasing greenhouse gas emission of 920 tons per year.

3. Enabler function

PT SMI plays the role as enabler in developing infrastructure financing ecosystem in Indonesia by providing advisory services, which aimed to turn projects to become bankable or ready to be supported by potential investors.

4. Government and Company Collaboration Projects

PT SMI supports projects with Government and Company Collaboration scheme (Kerja Sama Pemerintah dan Badan Usaha - KPBU) as infrastructure financing alternative. PT SMI believes that the synergy of the two parties will bring bigger multiplier effect which in turn will boost acceleration, increase capacity and distribute equal development in Indonesia.

About United Overseas Bank

United Overseas Bank Limited (UOB) is a leading bank in Asia with a global network of more than 500 offices in 19 countries and territories in Asia Pacific, Europe and North America. Since its incorporation in 1935, UOB has grown organically and through a series of strategic acquisitions. UOB is rated among the world's top banks: Aa1 by Moody's and AA- by Standard & Poor's and Fitch Ratings respectively.

Over more than eight decades, generations of UOB employees have carried through the entrepreneurial spirit, the focus on long-term value creation and an unwavering commitment to do what is right for our customers and our colleagues.

We believe in being a responsible financial services provider and we are committed to making a difference in the lives of our stakeholders and in the communities in which we operate. Just as we are dedicated to helping our customers manage their finances wisely and to grow their businesses, UOB is steadfast in our support of social development, particularly in the areas of art, children and education.

About PT Bank UOB Indonesia

PT Bank UOB Indonesia (UOB Indonesia) was established in 1956. The bank's service network comprises 41 branch offices, 137 sub-branch offices and 173 ATMs across 32 cities in 18 provinces in Indonesia. UOB Indonesia's banking services are accessible through its regional ATM network, the ATM Prima and Bersama networks and the Visa network.

UOB Indonesia is a subsidiary of United Overseas Bank Limited, a leading bank in Asia with a global network of more than 500 offices in 19 countries and territories in Asia Pacific, Europe and North America.



UOB Indonesia is committed to providing quality products and excellent customer services. UOB Indonesia offers various banking products and services categorised into personal financial services, business banking, commercial banking, corporate banking, global markets and investment management.

The bank has a strong retail customer base through its wide range of saving products, mortgage services and credit card. UOB Indonesia banking services are also accessible in Indonesia, Singapore, Malaysia, and Thailand through hundreds of UOB ATMs.

With its full suite of corporate/commercial and personal banking products, UOB Indonesia offer customers a range of treasury and cash management products and services. UOB Indonesia has also been increasingly focused on helping companies with their expansion plans. It has facilitated many enterprises from industries such as construction, mining, real estate and the services sector expanding into Indonesia. UOB Indonesia is rated AAA (idn) by Fitch Ratings.

UOB Indonesia plays an active role in the community, focusing on art, education and children. Since 2010, UOB Indonesia has held the annual art competition, UOB Painting of the Year. UOB Indonesia also encourages its employees to be involved in its regular volunteer activities. These include the annual UOB Heartbeat Run and book donation activities.

For further details on UOB Indonesia, please visit www.uob.co.id

About PT Sarana Multi Infrastruktur (Persero)

PT Sarana Multi Infrastruktur (Persero) ("PT SMI") is an infrastructure financing company which was established on 26 February 2009, as a State Owned Enterprises (SOE) with 100% shares owned by the Government of Indonesia through the Minister of Finance Republic of Indonesia.

PT SMI plays active role in facilitating infrastructure financing as well as preparing project and serving advisory for infrastructure projects in Indonesia. PT SMI carries the duty of supporting the Government's infrastructure development agenda for Indonesia through partnerships with private and/or multilateral financial institutions in Public-Private Partnership (PPP) projects. As such, PT SMI can serve as a catalyst in accelerating infrastructure development in Indonesia.

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Sectors that can be financed by PT SMI include:

- Toll Road & Bridges
- Transportation
- Oil & Gas
- Telecommunication
- Waste Management



- Electricity
- Irrigation & Waterway
- Water Supply
- Social infrastructure includes: urban infrastructure, education facilities infrastructure, regional infrastructure, tourism infrastructure, health infrastructure and prison infrastructure.
- The expansion of electricity infrastructure includes energy efficiency
- Funding railway rolling stock



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