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## Press Release

### **UOB Indonesia Supports SMEs through Financing of Commodity Marketing Infrastructure**

**Surabaya – 12 December 2011**, PT Bank UOB Indonesia (UOBI) has provided Rp40 billion in financing to PT Selaras Makmur Bersama for the construction of a new market system for farmers in East Java province. The company is part of a network of the Indonesian National Commodity Market ("Paskomnas").

Agriculture is a key pillar for Indonesia's economy with an estimated contribution of 10% to the country's Gross Domestic Product (GDP). To develop agricultural industry, UOBI provides financing for the construction of the Osowilangun Main Market. This development will make it easier for farmers to sell their commodities using a transparent and efficient auction system.

In his remarks, Mr. Iwan Satawinata as Deputy President Director of UOBI noted that "The role of UOBI in financing commodity infrastructure is UOBI's participation in the revitalization process of traditional markets. Farmers & rural communities who have been suppliers of traditional markets will be helped by marketing infrastructure through the Paskomnas Main Market network because the facilities they need are readily available and do not require high investment. Farmers can sell their crops in a legal and orderly place, so as to improve their welfare".

This inauguration was also attended by Mr. Hartono Wignjopranoto who is the initiator of Paskomnas, Mr. Slamet Riyadi as Director of PT Asuransi Jasaraharja Putera and Mr. Ajeep Rasidi - Director of Credit Approval & Specialist Assets Management at UOBI.

In the meantime, according to Mr. Hartono Wignjopranoto who is the initiator of Paskomas "The current problem that often occurs and has not yet been resolved in the process of agricultural-based economic development is the frequent occurrence of "falling "prices at high harvest times and prices soaring during "famine" because the marketing system is not yet supportive. One of the solutions to overcome this problem is by improving the marketing system through the development of wholesale market institutions, supporting markets, information networks and revitalizing traditional markets.

Director of PT Asuransi Jasaraharja Putera Slamet Riyadi stated that he welcomes the synergy that has been fostered with UOB Indonesia, "We fully support and are committed to providing total protection to UOB Indonesia's interests, including through the protection of this Orsowilangun Market Fire Insurance." In addition to providing protection for physical buildings in the form of fire insurance, PT Jasaraharja Putera also provides personal accident insurance protection for traders so that traders can do business with a full sense of security.

This synergy between UOB, Paskomnas and Asuransi Jasaraharja Putra can help in restructuring and organizing the wholesale market, supporting markets, information networks and revitalizing traditional markets, so that they can run quickly and on target. With this synergy, farmers are expected to increase their bargaining position and be able to improve the quality of their agricultural products, so that the traditional market can be attractive again among consumers and welfare of farmers and communities in regencies / municipalities can improve.

### **About PT Bank UOB Indonesia**

Established in Jakarta in 1956, PT Bank UOB Indonesia is one of the leading banks in Indonesia with a service network of 213 offices and 132 ATMs spread across 30 cities in 18 provinces throughout Indonesia.

Effective on 19 May 2011, the Bank officially changed its name from PT Bank UOB Buana to PT Bank UOB Indonesia.

UOB Indonesia has been recognized as a bank with a focus on small and medium enterprises and has strength in the number of retail customers. UOB Indonesia is also currently developing corporate banking business and offers a range of treasury products and services to its customers.

UOB Indonesia's performance has received recognition and various awards from independent parties. Throughout 2011, several awards were won including the title Very Good for financial performance in 2010 and the Platinum Award for Excellent Financial Performance for 10 consecutive years, namely 2001-2010, both from Infobank Magazine, ABFI Banking Award Best Performance Banking 2011 Medium Private Category from the Tempo Media Group and ABFI Institute Perbanas as well as the third winner of the Annual Report Award for the Private Financial Non Listing category, most recently in 2011, UOB Indonesia received an 'AAA' (idn) rating from the international rating agency Fitch Rating Indonesia for a stable prospect and our performance.

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